



FOR IMMEDIATE RELEASE

RealtyTMS® Partners With Land Title to Provide Short Sale Management Services

(Broomfield, CO - March 1, 2010) – RealtyTMS®, Inc. recently announced a partnership with Land Title Guarantee Company to provide Short Sale Management services for their Realtor® clients. Land Title has over 40 offices throughout the state of Colorado, including 25 in the Denver-Metro area itself. They are locally owned and operated and throughout their 40+ years in business have earned an excellent reputation as Colorado’s premier title insurance agency.

RealtyTMS® is Colorado’s largest real estate transaction management company. They assist Realtors® in their efforts to successfully close short sale transactions. They have a dedicated team of Transaction Management Specialists that works with an ever-growing number of banks and boasts a 92% success rate on successfully gaining bank approval on short sale files. “Short sales are extremely challenging transactions and they can take a significant amount of hours over the span of months to close,” said RealtyTMS® Chairman, Tara Rogers. “We believe our services will greatly enhance Land Title’s commitment to meet their goal of exceeding the needs of their customer and provide exceptional service. Through their partnership with RealtyTMS® to provide short sale facilitation for their customers, Land Title will be better equipped to focus strictly on the title and settlement aspects of their business, providing remarkable customer service, and creating internal efficiencies for their closing staff. ”

Short sales continue to be a growing segment of today’s real estate landscape and will continue to be over the next several years. An increasing number of mortgage

resets, rising unemployment, and decreasing home values have contributed to a growing number of homeowners facing foreclosure and seeking alternatives.

Distressed properties are a quickly growing segment of today's market. It takes persistence, time, and expertise to get bank approval on a short sale.

RealtyTMS® manages everything from collecting the paperwork necessary to submit a complete short sale package to the bank, to handling all of the ongoing communication back and forth among all of the parties involved. They also have an online transaction management system that is available 24/7 for parties to check on the status of their transaction. This allows the Realtor® to focus on what they do best, find a buyer for the property and support their clients throughout the process. RealtyTMS'® services also greatly magnify the service title insurance companies can provide without taking on the burden of these challenging transactions themselves.

Brian Hamilton, Land Title's Senior Vice President and Sales Manager, states "Land Title has partnered with RealtyTMS®, the best-in-class transaction management company in Colorado, to provide Short Sale Management Services to Realtors®. We selected RealtyTMS® because of their strong brand across Colorado, their reputation for quality customer service, and their ability to get Short Sales approved. I highly recommend the services provided by RealtyTMS®, and am proud to call them our partner."